



2011 – 2012 Annual Report

July 1, 2011 – June 30, 2012

El Segundo Education Foundation Board of Directors

July 1, 2011 - June 30, 2012

Officers

Chairman: Richard C. Lundquist

Vice-Chairman: Jayne Pimlott Chief Financial Officer: Duane H. Conover, Esq.

Secretary: Chris Sherrill

Community Directors

Barbara Briney August W. Caimi, Esq. Linda Johnson

Joe Harding Tammy Long Michelle Nieves Carol Pirsztuk – Until 1/2012 Michele A. Rogers, O.D.

Susan Truax

Corporate Directors

AMI Services, Inc. Al Keahi

Continental Development Corporation Sherry Kramer Mattel Children's Foundation

Deborah Dicochea

Bank of Manhattan Rick Sowers

attan El Segundo Chamber of Commerce

Marsha Hansen

Northrop Grumman Laura Kirkpatrick

Boeing Corporation

Tamika Lang

El Segundo Power, LLC (NRG)

Ken Riesz

Raytheon

April Y. Johnson

Chevron – El Segundo Refinery

Lily Craig

Fisher Engineering

Bill Fisher

S&S Hardware Co, Inc.

Ron Swanson

Citizens Business Bank

Anthony Gouche

Grandpoint Bank

Edward Myska

South Bay Brokers

Alex Abad

Citizens Business Bank

Rich Heisen

Grandpoint Bank

Mari Peters

State Farm

Mary Ann Chicots

Citizens Business Bank

Cameronne Mosher

The Jewelry Source

Brenda Newman

Studio Printing

Ed Su

Directors Emeriti

Bill Bue Floyd Carr, Jr. Sam Douglass William T. Mason L. Scott Sharpe Al Keahi 1-6/2012 Ronald E. Swanson 1-6/2012

Liaisons

Mayor, City of El Segundo

Carl Jacobson

Representation, ESUSD Board of Education

Robin Funk

Superintendent, El Segundo Unified School District

Geoff Yantz

ESEdF Staff

Director Adam Abraham 7-12/2012, Carol Pirsztuk 1-6/2012 Communications Manager Wanda Kaminski 7-10/2011, Molly Reichle 10/2011-6/2012

Finance Manager Heidi Wang 7/2011 –6/2012 Dear Friends of the Foundation,

As the El Segundo Education Foundation (ESEd!F) closes its 2011/2012 fiscal year (July through June), I cannot remember a time when the Foundation has been more focused and prepared to attain its goals and embrace the future. In the 29 years of its existence, the ESEd!F has been consistent in its mission to provide the El Segundo Unified School District (ESUSD) with supplemental funds needed to ensure that the students of El Segundo receive the best possible education, and the education they deserve. This past year the community of El Segundo responded resoundingly with its generous donations and, as a result, the Foundation was proud to grant \$800,000 to ESUSD, a 77% increase over last year.

The Foundation has been transformed in many ways over the past year; one area of change was in the role of management. Carol Pirsztuk, Executive Director, and Molly Reichle, Director of Communications, both joined the team mid-fiscal year and hit the ground running. In addition, thanks to the countless hours of hard work from the Board and volunteers, the Foundation's inaugural Ed! Gala in May was an event that exceeded everyone's expectations and will be remembered as the community event of the year.

At the conclusion of my comments at the Ed! Gala, I announced that after over a decade as Chairman, I would be passing on the torch to another well-qualified member of the Board.

As I step down from the position of Chairman, I am confident that the Foundation is well prepared for the future and that the team that is poised to lead the Board will keep true to the mission that was established so many years ago. To help ensure the continued success of the Foundation, my company, Continental Development Corporation, has pledged over the next few years to grant \$1,000,000 in matching funds, equaling new money raised by ESEd!F. This gift is my way of thanking the El Segundo community for being such a wonderful environment in which to operate my business over the past decades, and also my thanks to an organization that placed its faith in me to lead it for such a long period of time.

It has truly been an honor to serve the community of El Segundo as the Chairman of the ESEd!F and a privilege to work with a wonderful team of people who genuinely care about the students and are focused on ensuring that their education prepares them exceptionally well for the future.

In closing, I would like to invite and welcome all members of the El Segundo community to become involved in the ESEd!F. United, we will make a difference and will positively impact the future of the children of the ESUSD.

Sincerely,

Richard C. Lundquist

Vision

The El Segundo Education Foundation will lead our community partners, businesses, families, and individuals in recognizing the value of contributing time, talent, and resources to local public schools as the cornerstone of a productive and vibrant community, making El Segundo a desirable place to live, work, and raise a family.





Mission

The El Segundo Education Foundation represents a partnership of business, individuals, and families organized to support and enhance programs of the El Segundo Unified School District and to promote excellence in education.

El Segundo Education Foundation Statements of Financial Position

June 30, 2012 and June 30, 2011

ASSETS

Current Assets	unt Acceta		2011	
Cash and cash equivalents Certificates of deposit Prepaid expenses	\$	560,450 103,010 3,252	\$	257,858 27,745
Total current assets		666,712		285,603
Endowment		1,562,357		1,585,164
Total assets	<u>s</u>	2,229,069	\$	1,870,767
LIABILITIES AND NET ASSETS				
Current Liabilities Accrued expenses Deferred revenue Grant payable	\$	4,523 127,687 225,000	\$	2,731 135,284
Total current liabilities		357,210		138,015
Unrestricted net assets		1,871,859		1,732,752
	\$	2,229,069	<u>s</u>	1,870,767

El Segundo Education Foundation Statements of Activities

For the years ended in June 30, 2012 and June 30, 2011

Revenues		2012		2011
Contributions	\$	982,410	\$	713,564
Program income	Ψ	140,845	Ψ	79,559
Fundraising event income		267,775		80,305
Donated goods and services		41,055		_
Net investment earnings (losses)		(8,894)		233,980
Total revenues		1,423,191		1,107,408
Expenses				
Program services		1,069,878		672,898
Management and general		66,692		71,012
Fundraising		147,514		46,193
Total expenses		1,284,084		790,103
Increases (decreases) in net assets		139,107		317,305
Net assets, beginning of year		1,732,752		1,415,447
Net assets, end of year	<u>\$</u>	1,871,859	\$	1,732,752